

# TAJJPI - Bottleneck Self-Check

PLACEHOLDER - replace with the real 10-point self-diagnostic.

1. Where do enquiries first land, and who sees them?
2. How many steps between an enquiry and a booked job?
3. What still lives in someone's head, not a system?
4. Which task do you redo every single week?
5. Where does follow-up fall through?
6. What can't you see about how the business is tracking?
7. If you took a week off, what would break first?
8. Which tool do people avoid - and work around?
9. Where does the same data get typed twice?
10. What would you do with 5 hours back each week?